Bargain and Negotiate a Price

B2 · Speaking · WORKSHEET

Name: _____ Date: _____

1. Choose the best answer.

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1. Which phrase asks for a better price politely?
   Choices: Could you do a better price? / Give it to me cheaper. / That is too much.

   Answer: _____

2. Which phrase is a counter-offer?
   Choices: The lowest I can go is two fifty. / How about two hundred? / Can I pay by card?

   Answer: _____

3. Which phrase closes the deal?
   Choices: It’s a deal. / I’ll never buy it. / It’s a rip-off.

   Answer: _____

4. Which phrase leaves the decision open?
   Choices: I’ll think about it. / It’s a deal. / Wrap it up.

   Answer: _____

2. Complete the sentence.

Write one or two words.

1. Is there any ___ for negotiation?

2. How ___ two hundred pesos?

3. The ___ I can go is two fifty.

4. Okay, it’s a ___ .

3. Your turn.

Write your own answers.

1. Write an opening request for a discount.

3. Your turn. (continued)

2. Write an offer with a reason.

3. Write a polite way to refuse.